

SPECIAL CONDITIONS
FOR A
State Purchasing Agreement
For
Digital Voice Logging Recorders
SPA Number: 7253132-PA
Begin Date 04/12/2005 End Date 04/11/2006

PURPOSE

The purpose of this eQuote is to establish a one (1) year State Purchasing Agreement (SPA) for the purchase of Digital Voice Logging Recorders for use by all State of Florida agencies and other eligible users.

CERTIFICATION AND ELECTRONIC SIGNATURE

By completing and responding to this eQuote, vendor is agreeing to all terms and conditions, including the terms of PUR7722, and certifies that the discounted prices stated will hold for the duration of the agreement and that the prices quoted meet or exceed manufacturer's warranty. Price decreases are acceptable on invoice(s) presented for payment.

TECHNICAL DOCUMENTATION & PRICE LIST

All products bid must meet or exceed all requirements of this eQuote. When technical documentation and/or price list is required, its purpose is to demonstrate compliance of the product bid and to allow a technical evaluation of the product and verification of a true savings to the State of Florida Eligible Users.

DELIVERY

All prices quoted shall include delivery and freight charges to the ordering agency or may be shipped FOB destination and charges billed back to the ordering agency. All orders must be shipped FOB Destination.

PURCHASING CARD PROGRAM

The State has implemented a purchasing card program through the Bank of America, using the VISA network. Contractors will receive payment from the purchasing card in the same manner as other Visa purchases. Accordingly, respondents must presently have the ability to accept VISA or take whatever steps necessary to implement the ability before the start of the agreement term. The State reserves the right to revise this program in conjunction with implementation of an on-line procurement system. VISA acceptance is mandatory but is not the exclusive method of payment. Please indicate your ability to accept VISA in the space provided on the Ordering Instruction sheet of the eQuote.

When an ordering agency makes a purchase using the State Purchasing Card, as method of payment, the language in paragraph 7, Transaction Fee, on the attached form PUR 7722 does not apply. When the State Purchasing Card is not used as a method of payment, or a purchasing card other than the State Purchasing Card is used the language does apply.

AWARD

For each category of digital voice logging recorders, a space has been provided to list the manufacturer of the brand of equipment you will be providing. If additional space is needed, please add an additional sheet. An award will be made to the responsive and responsible vendor who offers the highest discount from their list price resulting in the lowest net price to the state. Vendor must submit a copy of their price list to the department at the address below, or provide a website where the price list can be verified. A manufacturer's brand of digital voice logging recorders can only be awarded once on each item and will be awarded to the vendor with the best pricing. Vendor may bid by district (counties) or statewide. Please indicate on Page 8 of eQuote.

CANCELLATION OF SPA AGREEMENTS

The new SPA agreement may be replaced by any State Term Contract that may be awarded in the future.

QUESTIONS

If you have questions regarding how to use the eQuote tool (i.e., how to log in, review a quote, submit a response, download and attachment, etc.), please contact the My Florida Market Place Customer Service Desk at 1-866-352-3776 or at vendorhelp@myfloridamarketplace.com.

If you have questions pertaining to the content of the eQuote itself, please contact the agency contact person listed on the eQuote. The contact person for this eQuote is Dorothy Stuff, telephone 850-410-2426 or email stuffd@dms.state.fl.us

<u>Manufacturer and Part #</u>	<u>List Price</u>	<u>Percent Discount From Price List</u>	<u>SPA Price</u>
<u>OMNICRON</u>			
CR1 Conference Recorder	_____	_____	_____
CR4 Conference Recorder	_____	_____	_____
PZ-2L Microphone	_____	_____	_____
PZ-2LA Microphone	_____	_____	_____
T25-EXT Extension Cable	_____	_____	_____
<u>Analog Logging Recorder</u>			
Voice Logger Recorder VLR-1	_____	_____	_____
Voice Logger Recorder VLR-1CT	_____	_____	_____
Voice Logger Recorder VLR -4	_____	_____	_____
Voice Logger Recorder VLR-8	_____	_____	_____
Voice Logger Recorder VLR-4CT	_____	_____	_____
Voice Logger Recorder VLR-8	_____	_____	_____
Voice Logger Recorder VLR-8CT	_____	_____	_____
<u>Digital Logging Recorder</u>			
Total Recall 4 channel	_____	_____	_____
Total Recall 6 channel	_____	_____	_____
Total Recall 8 channel	_____	_____	_____
Total Recall 10 channel	_____	_____	_____
Total Recall 12 channel	_____	_____	_____
Total Recall 14 channel	_____	_____	_____
Total Recall 16 channel	_____	_____	_____
<u>Tele-Corder</u>			
Model TC-02F	_____	_____	_____
Model TC-04F	_____	_____	_____
TC-02F manual	_____	_____	_____
TC-04F manual	_____	_____	_____
<u>Accessories</u>			
LIC-1PC Telephone 7 2-way radio audio tap	_____	_____	_____
TSA-3PBCuples Audio from external Source into your desk telephone	_____	_____	_____
TSA-3PC Telephone Handset Audio Tap	_____	_____	_____
TCC-14 Talking Time Clock	_____	_____	_____
TSA-3 Telephone headset supervisor adaptor	_____	_____	_____
TSA-3S Telephone supervisory adaptor w/switch	_____	_____	_____
TSA-3A Telephone headset supervisor adapter	_____	_____	_____
LIC-390 Isolation Coupler w/DC sensing	_____	_____	_____
LIC-100 Isolation Coupler	_____	_____	_____
RSA-M1 Supervisory Adapter for Motorola 2-way radios with Modular microphones	_____	_____	_____
LIC-1PC Telephone line audio tap for use w/PC	_____	_____	_____
Sound cards	_____	_____	_____
TSA-3B &TSA-3SB Telephone couplers	_____	_____	_____
AUX-6S Auxiliary Input Cable	_____	_____	_____
90624 Bulk Tape Eraser	_____	_____	_____

MHP-735 Deluxe Headphones

<u>Manufacturer and Part #</u>	<u>List Price</u>	<u>Percent Discount From Price List</u>	<u>SPA Price</u>
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RMC-88 Remote Dynamic Microphone

Cassette Tape Players

Model VP! (tapes recorded in VLR-1 or VR-1)
Model VP-1CT (tapes recorded in VLR-1CT)
Model VP-4 (tapes recorded in VLR-4 or CR-1)
Model VP-4CT (tapes recorded in VLR-4CT)
Model VP-8CT (tapes recorded in VLR-8CT)
PZ-2LA Conference Microphone
PX-2L Conference Microphone

Excelog Products

DTR80
DTR40
Network Remote Control Software
LCD Touch Screen

Eventide products

VR204-4
VR778
VR725
VR615
VR320
VR240
VR204
DIR911
Software Package
VR208HF
VR204HF
VR204

ACTIV! Suite

Activ! Voice
Activ! View
Activ! IQ

TEAC Products

CR 310 multi-channel analog recorder
CR320 multi-channel analog recorder
CR 120 20 channel dual deck
LVL 20 20 channel single deck

WYGANT Products

ENC 12a base system 12-channel
ENC-12dd Encore Direct Digital recorder
ENC-12tr Encore Defender Recorder
ENC-12TEncore Digital Recorder

MELCO Products

CMX-330 Call monitoring expansion
CM10 Call Monitoring Unit (10 Line)
CM30 Call Monitoring Unit (30 line)

CRI-376 Centrex Recording Interface
340 Deeslink Remote Access
MPS 120 Power Supply
MRI-320 Recording Interface
M-RA330 Remote Access Unit
KMT 330 Service Observing System

CVDS Products

DLSMIO 12 Channel Expansion Card
DSL2410/12 ComLog 12 Channel Recorder
DLS2420/12 ComLog 12 Channel Recorder
NP24/12 12 channel DVD archive

FORUM Products

COM8 8 port bridge
CL-800 8 port Meet Me Conference bridge
ECS16 Disaster Notification/Emergency Response

VidiCODE Products

CR-1610 Call Recorder CD 300
CR1713 8 channel recorder
CR-1394 VIDICODE Call Recorder IP
CR-1710 Call Recorder Quarto

VERSAdial products

VDL-16DY-A1 16 Port kit w/software
VDL-8DY-NGX 8 Port kit w/software
VDL-8DY-A1 8 Port kit w/software

RACOM Products

900LC Digital announcer
1200 ELR4 Digital announcer
4.5 minute memory announcer
1200ES66 Digital Message Repeater
1700XLAN6 Multi-Line Multi message announcer

MIRA Recorders

Mira S2 Dual Deck Mainframe bundle w/4 channels	_____	_____	_____
Mira S2 Dual Deck Mainframe bundle w/8 channels	_____	_____	_____
Mira S2 Dual Deck Mainframe bundle w/12 channels	_____	_____	_____
Mira S2 Dual Deck Mainframe bundle w/16 channels	_____	_____	_____
Mira S2 Dual Deck Mainframe bundle w/20 channels	_____	_____	_____
Mira S2 Dual Deck Mainframe bundle w/24 channels	_____	_____	_____
Mira S2 Dual Deck Mainframe bundle w/28 channels	_____	_____	_____
Mira S2 Dual Deck Mainframe bundle w/32 channels	_____	_____	_____
Wordnet S3 Mainframe with 16 channels	_____	_____	_____
MVR Base Recorder System – no card	_____	_____	_____
Sentry Mainframe with 16 channels – Analog	_____	_____	_____
Sentinel Mainframe w/8 channels – analog	_____	_____	_____

Accessories, Cards

MR001A 8 Channel analog card (Mirra)	_____	_____	_____
MR003A 16 Channel Analog card (Mirra)	_____	_____	_____
MR013X 8 Channel programmable digital Extension	_____	_____	_____
MR014X 16 Channel Programmable digital Extension	_____	_____	_____

<u>Manufacturer and Part #</u>	<u>List Price</u>	<u>Percent Discount From Price List</u>	<u>SPA Price</u>
WTO231F DDS-3DAT Deck	_____	_____	_____
WTA021 DVD II RAM Drive Modules	_____	_____	_____
WT0046 8 CH. LISC Standard (WS2)	_____	_____	_____
WT0047 16 CH. LISC Standard (WS2)	_____	_____	_____
WTO304 Dual 18GB (18=18) hard disk configuration	_____	_____	_____
WT3-CH008 Additional 8Ch. Of Telephony recording	_____	_____	_____
WT#0P06 Time & Contact service module (WS3)	_____	_____	_____
WT30P1150 Single 150 GB HDD	_____	_____	_____
WT30P05 Dual Hot Swap AC Power supply unit	_____	_____	_____
GRA135 Contact closure module	_____	_____	_____
GRA122 Label Printer	_____	_____	_____
WTA001 Wordnet workstation S/W	_____	_____	_____
MRA03 Spare Key for Mirra	_____	_____	_____
MRA45F 4 Port Auto answer module	_____	_____	_____
Ethernet Network Kit	_____	_____	_____
Dubbing Cable (WS2)	_____	_____	_____
Dubbing cassette recorder	_____	_____	_____
PC Reproducer S/W (WS2)	_____	_____	_____
Remote audio Unit	_____	_____	_____
Single input S Bus Tap for basic Rate ISDN	_____	_____	_____
8 input S Bus Tap for basic rate ISDN	_____	_____	_____
APC backup PRO 1400VA UPS-80 mins. Support With shutdown	_____	_____	_____
<u>Media</u>			
Media Cleaning Kit	_____	_____	_____
Drive Cleaning Kit	_____	_____	_____
PD Optical Media	_____	_____	_____
5.2 G DVD Double sided optical media (5 pack)	_____	_____	_____
9.4 G DVD Double sided optical media (5 pack)	_____	_____	_____
DVD Media server kit-software + 1 DVD Drive	_____	_____	_____
<u>Rack Mount Units</u>			
Rack Mount Kit(s)	_____	_____	_____
Fixed rack mount kit	_____	_____	_____
<u>License & Manuals</u>			
Workstation User License	_____	_____	_____
Additional license	_____	_____	_____
Maintenance Manual	_____	_____	_____
Operations Manual	_____	_____	_____
Equipment Manual	_____	_____	_____
<u>Zetron Instant Recall Recorder</u>			
Instant Recall Recorder (2 unit widths)	_____	_____	_____
Instant Recall Remote (allows 901-9270 to be operated remotely)	_____	_____	_____
<u>Memory Time Options</u>			
32/64 Minutes Memory	_____	_____	_____
64/128 Minutes Memory	_____	_____	_____
ALI Record/Replay	_____	_____	_____

Mounting Options

Series 3000 Rack Adapter (fits 19" x 5.25" Rack space)	_____	_____	_____
Series 3000 Desktop Adapter (8.75"W x 5.25"H)	_____	_____	_____
Series 3000 Blank Module Panel (5.25" H x 2.125"W)	_____	_____	_____
Series 3000 Blank Module Panel (5.25"H x*.5" W)	_____	_____	_____

Digital Recorders

Mobil Digital Video Recorder w/Removable Storage Capability (capture video & Audio)	_____	_____	_____
Color Camera in Tamper Resistant Casing	_____	_____	_____
B/W Camera in Tamper Resistant Casing	_____	_____	_____
80 GB removable Hard Drive	_____	_____	_____
Lockable Storage Box for MDVR with Fan	_____	_____	_____
Digital Partner (digital and video camera as well as Audio recorder)	_____	_____	_____

Voice Recorders

4 Port Voice Board w/License, Management console license	_____	_____	_____
12 Port Voice Board w/License, Management Console License (up to 32 users)	_____	_____	_____

Car recorder

Recorder for automobile w/removable 120GB HD (provides 50-60 hrs recording)	_____	_____	_____
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Motorcycle recorder

Recorder for motorcycle w/40GB HD w/built in Keyboard 20 hrs recording	_____	_____	_____
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Keyboard Options

Keyboard w/Cable with remote LED output	_____	_____	_____
Keyboard w/Cable 20'	_____	_____	_____
LED 12V for instrument panel/remote "Record" Indication	_____	_____	_____
Keyboard interface module	_____	_____	_____
Pinnacle USB port video interface for in car data	_____	_____	_____

Cameras

3x Camera, .05LUX w/4.5-*mm Varifocal auto iris lens	_____	_____	_____
220X Zoom Camera	_____	_____	_____
Weatherproof for Motorcycle 6mm lens	_____	_____	_____
Weatherproof for motorcycle 4.8 mm lens	_____	_____	_____
B/W IR Camera	_____	_____	_____

Stancil TEN-4 Analog Recorders

4 Channel Analog	\$6,150.00	32%	\$4,182.00
8 Channel Analog	\$8,240.00	32%	\$5,603.20
12 Channel Analog	\$10,950.00	32%	\$7,446.00
16 Channel Analog	\$12,020.00	32%	\$8,173.60
20 Channel Analog	\$15,340.00	32%	\$10,431.20
24 Channel Analog	\$16,410.00	32%	\$11,158.80
28 Channel Analog	\$19,110.00	32%	\$12,994.80
32 Channel Analog	\$20,180.00	32%	\$13,722.40
40 Channel Analog	\$24,570.00	32%	\$16,707.60
48 Channel Analog	\$28,340.00	32%	\$19,271.20

Stancil TEN-4 Digital Recorders

4 Channel Digital	\$7,500.00	32%	\$5,100.00
8 Channel Digital	\$9,000.00	32%	\$6,120.00
12 Channel Digital	\$11,850.00	32%	\$8,058.00
16 Channel Digital	\$12,950.00	32%	\$8,806.00
20 Channel Digital	\$15,750.00	32%	\$10,710.00
24 Channel Digital	\$16,850.00	32%	\$11,458.00
28 Channel Digital	\$20,950.00	32%	\$14,246.00
32 Channel Digital	\$22,000.00	32%	\$14,960.00
40 Channel Digital	\$26,000.00	32%	\$17,680.00
48 Channel Digital	\$29,900.00	32%	\$20,332.00

Stancil TEN-4 Hardware Upgrades

4U 20" Rack Case	\$490.00	32%	\$333.20
4U 26" HI Rel Rack Case HS Power	\$1,570.00	32%	\$1,067.60
4U 26" HI Rel w/HS PWR&HS 80G IDE RAID1	\$2,820.00	32%	\$1,917.60
Dual IDE RAID1 80G Upgrade (Not Hot Swap)	\$525.00	32%	\$357.00
Dual IDE RAID1 160G Upgrade (Not Hot Swap)	\$825.00	32%	\$561.00

Stancil TEN-4 System Channel Upgrades

4 Port Analog LD Card w/ 4 Port License (RJ-14)	\$2,580.00	32%	\$1,754.40
8 Port Analog LD Card w/8 Port License (RJ-14)	\$4,900.00	32%	\$3,332.00
8 Port Analog Card w/4 Port License	\$3,680.00	32%	\$2,502.40
8 Port Analog Card w/8 Port License	\$4,900.00	32%	\$3,332.00
16 Port Analog Card w/12 Port License	\$7,900.00	32%	\$5,372.00
16 Port Analog Card w/16 Port License	\$9,100.00	32%	\$6,188.00
8 Port Digital Card w/4 Port License	\$4,500.00	32%	\$3,060.00
8 Port Digital Card w/8 Port License	\$5,700.00	32%	\$3,876.00

Stancil TEN-4 Options

Add DVD IDE RAM Drive	\$800.00	32%	\$544.00
15" Flat Screen Monitor w/ Speaker Upgrade	\$650.00	32%	\$442.00
17" Flat Screen Monitor w/ Speaker Upgrade	\$870.00	32%	\$591.60
Removable IDE Drive Upgrade	\$380.00	32%	\$266.00
IDE 160G Upgrade NOT RAID	\$200.00	32%	\$136.00
9.4G Double Sided Media (each)	\$32.00	32%	\$21.76
DVD Drive Cleaning Kit	\$70.00	32%	\$47.60

Stancil TEN-4 Software Options

TEN-9 Instant Playback	\$280.00	32%	\$190.40
TEN-4 Player – Live Monitor, Call Search	\$680.00	32%	\$462.40
TEN-4 Status Client	\$450.00	32%	\$306.00
Quality Assurance Scoring (requires MS Office)	\$340.00	32%	\$231.20
Record on Request	\$225.00	32%	\$153.00
Capture ANI/ALI	\$2,840.00	32%	\$1,931.20

Any and all additional equipment, parts etc. needed to complete a system that are not listed above will be provided to the user at no less than the discount offered above

SAVINGS/PRICE REDUCTIONS

eQuote No. _____

Bidder/Respondent is required to furnish the percent (%) savings in prices offered in this eQuote compared to retail, list, published or other usual and customary prices that would be paid by the purchaser without benefit of an agreement resulting from this eQuote.

DATE March 30, 2005

COMPETITIVE PRICES OFFERED AVERAGE _____ 32 % SAVINGS.

HOW CAN WE VERIFY THE CLAIMED SAVINGS (example: retail or other usual and customary prices published at (url), or other source of benchmark prices)?

Price can be verified by requesting our MSRP by calling Stencil Solutions (Manufacturer) at 888-431-7950, Option 2.

AUTHORIZED SIGNATURE: _____

TELEPHONE NUMBER: 888-431-7950, Option 2

BIDDER/RESPONDENT NAME: Priscilla Miers

IF AGREEMENT AWARDED, STATE PURCHASING ANALYST/SPECIALIST TOOK THE FOLLOWING STEPS TO VERIFY SAVINGS:

WHAT WERE THE RESULTS? _____

PURCHASING ANALYST/SPECIALIST: _____

Ordering Instructions

CONTRACTOR: Stancil Solutions

SPURS VENDOR NUMBER: 593391648

eQuote/Agreement Administration

Please identify the person who will be responsible for administering the agreement on your behalf if award is made, and include an emergency contact phone number:

Name: Priscilla Miers

Title: Sales Manager

Street Address: 1335 Gateway Drive, Suite 2008

Email Address: pmiers@stancil.net

Phone Number(s): 888-431-7950, Option 2

Fax Number: 321-309-2756

If the person responsible for answering questions about the agreement is different from the person identified above, please provide the same information for that person.

Name: _____

Title: _____

Street Address: _____

Email Address: _____

Phone Number(s): _____

Fax Number: _____

Direct Orders

Please provide the following information about where the Customers should direct orders. You must provide a regular mailing address. If equipped to receive purchase orders electronically, you may also provide an Internet address.

Street Address or P.O. Box: 1335 Gateway Drive, Suite 2008

City, State, Zip: Melbourne, FL 32901

Phone Number: 321-309-2740

Toll Free Number: 888-431-7950

Ordering Fax Number: 321-309-2756

Internet Address: _____

Federal ID Number: 593391648

Remit Address: Same as above

City, State, Zip: _____

Email Address: _____

Attach additional addresses for all locations in Florida authorized to perform services under this agreement. All locations must be registered in MyFloridaMarketPlace.