

FY06-07 Public Sector Published Price List

Microsoft Services

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Prepared by
David Gallagher
Contracts Manager
dgallagh@microsoft.com
5335 Wisconsin Avenue, NW, Suite 600
Washington, DC 20015
(202) 243-6702 (Phone)
(425) 708-0482 (Fax)

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1 MICROSOFT SERVICES BACKGROUND

Microsoft Consulting Services (MCS) has been an integral part of Microsoft since 1990, helping hundreds of large organizations worldwide build information technology solutions. MCS Practices are located at Microsoft field offices around the world.

1.1 Public Sector Mission

Our mission is to serve as Trusted Technical Advisors and Architects to Microsoft Public Sector Customers and Partners, helping them architect plan, design and implement solutions leveraging Microsoft products, tools and technologies. MCS Consultants work with customers on specific projects and strategic initiatives and enable customers to gain knowledge in Microsoft product sets and methodologies to build self-sufficiency over time. MCS is the appropriate Microsoft resource to utilize when customer project requirements demand direct Microsoft involvement.

1.2 Microsoft Services Rates

Labor Category	Hourly Rates	Hourly Rates (Cleared)
ARCHITECTURAL CONSULTANT	\$283.00	\$289.00
PRINCIPAL CONSULTANT	\$268.00	\$274.00
GENERAL MANAGER	\$268.00	\$274.00
PRACTICE MANAGER	\$268.00	\$274.00
ENGAGEMENT MANAGER	\$253.00	\$258.00
PROJECT MANAGER	\$253.00	\$258.00
SENIOR CONSULTANT	\$253.00	\$258.00
CONSULTANT	\$232.00	\$237.00
ASSOCIATE CONSULTANT	\$212.00	\$217.00
TECHNICIAN V	\$250.00	\$250.00
TECHNICIAN IV	\$225.00	\$225.00
TECHNICIAN III	\$200.00	\$200.00
TECHNICIAN II	\$175.00	\$175.00
TECHNICIAN I	\$150.00	\$150.00
TECHNICIAN	\$125.00	\$125.00
ASSOCIATE TECHNICIAN	\$100.00	\$100.00

“Hourly rates (cleared)” apply where customer requires a Secret or higher level security clearance either by issuance of a DD254 or otherwise specifying such requirement in the contract documents.

Note

The labor category from which personnel will be assigned will be specified by Microsoft in a Work Order based on the nature of the services to be provided.

Contracts Point of Contact

David T. Gallagher, Contracts Manager

Microsoft Public Sector Services

5335 Wisconsin Avenue, NW, Suite 600

Washington, DC 20015

Phone (202) 243-6702, Fax (425) 708-0482

Email: dgallagh@Microsoft.com
