



Council on Efficient Government

Advocate • Educate • Evaluate

2008 Report Card

Accomplished	Activity
	1. Evaluated 28 business cases totaling over \$244 million.
	2. Identified over \$53 million in potential budget savings.
	3. Increased the number of agencies submitting business cases by 115 percent.
	4. Developed technology based business case development tools.
	5. Educated over 130 agency staff on business case requirements.
	6. Published the “Council on Efficient Government’s 2007-2008 Annual Report.”
	7. Advocated the Council’s value-added services to senior agency leadership.
	8. Enhanced the Council’s standard processes for evaluating business cases.
	9. Engaged agencies in the Business Case Development process.
	10. Delivered “Special Report to the Governor on MyFloridaMarketPlace, People First and Project Aspire.”

The Council on Efficient Government (Council) was created by the Florida Efficient Government Act of 2006 to ensure state government effectively uses outsourcing to achieve efficiencies. The Council is administratively located within the Department of Management Services (DMS) and is chaired by Secretary Linda H. South. The Council creates a standardized process to evaluate Florida's outsourcing efforts; analysis and review of business cases; and, identification and promotion of innovative approaches promoting efficiency in state government.

1. **Evaluated 28 business cases totaling over \$244 million.**
For calendar year 2008, the Council reviewed 28 business cases with a cumulative value of over \$244 million. Potential outsourcing procurements ranged from custodial services to operation of high-risk juvenile detention centers.
2. **Identified over \$53 million in projected project savings.**
The Council has identified over \$53 million in projected savings to the state through its analysis and evaluation of agency business cases. As reported by Tallahassee Democrat columnist Bill Cotterell in an article dated August 28, 2008: "For return on investment, no agency can beat the Council on Efficient Government."
3. **Increased the number of agencies submitting business cases by 115 percent.**
The Council's advocacy in delivering marketing and training programs resulted in a new urgency for agency fiscal accountability, particularly in the outsourcing arena. The Council continues to strategically target agencies engaged in outsourcing and advocate for the development and submission of business cases.
4. **Developed technology based business case development tools.**
Council staff recognized industry standard cost-benefit analysis and risk assessment toolkits were needed by state agencies to formulate robust business cases. The Council developed and posted toolkits to the Council's Web site for download by agency staff.
5. **Educated over 130 agency staff on business case requirements.**
Council staff held individual training and consultation meetings with state agency procurement staff to enhance awareness for the need for outsourced business cases. During 2008, Council staff provided training and technical assistance to over 130 agency procurement staff on the business case development and submission process. The Department of Environmental Protection praised the Council, stating, "Council training allowed department staff to become more familiar with the Council's process and the need to better analyze our procurement activities before beginning the procurement process."
6. **Published the "Council on Efficient Government's 2007-2008 Annual Report."**
The 2008 Annual Report identified specific outsourcing efforts by state agencies; special initiatives; national trends; and, a current inventory of outsourcing projects. This inventory included 551 outsourcing projects with a cumulative value of over \$8 billion.
7. **Advocated the Council's value-added services to senior agency leadership.**
Council staff met with senior agency leadership to promote robust business case development and submission; industry standard best practices such as cost-benefit analysis and risk assessment; and, support services offered by the Council. Senior agency leadership understands the value of performing a complete business case prior to submitting a funding request.
8. **Enhanced the Council's standard processes for evaluating business cases.**
Enhancements included improving standards; templates; guidelines; and, a standardized methodology and process for evaluating and analyzing outsourcing initiatives.
9. **Engaged agencies in the Business Case Development process.**
The Council partnered with multiple agencies in response to requests for assistance in writing complex business cases. By offering consulting services, agencies such as the Department of Financial Services, the Department of Environmental Protection, the Florida Fish And Wildlife Conservation Commission, the Department of Agriculture and Consumer Services, and the Department of Juvenile Justice attained a high level of success with their respective business cases. The Department of Environmental Protection senior leadership praised the Council, stating, "The Council has done a great job in evaluating a fast-track procurement."
10. **Delivered "Special Report to the Governor on MyFloridaMarketPlace, People First and Project Aspire."**
In January 2008, the Council published a special report to the Governor. The report included an assessment of the current status of three key state projects; an extraction of key findings and lessons learned; and, recommendations for integration of the lessons learned into future projects.