

Public Contracts And Procurement Regulations In Florida

This one-day seminar is designed for attorneys, construction and project managers, administrators, purchasing professionals, engineers, architects, presidents, vice presidents, owners, facilities and maintenance directors, contracts managers, planners, contractors and operations managers.

Seminar highlights:

- Important changes and trends in state contracting
- Public records and sunshine law issues in procurements
- How to know whether you need to register as a lobbyist
- Ethics in lobbying
- Mechanics of a bid protest
- Recent developments in bid protests
- And much more

**Tallahassee, FL
August 24, 2004**

Bradley S. Copenhaver
Vezina, Lawrence & Piscitelli, P.A.

Joseph M. Goldstein

Eric J. Thorn
Shutts & Bowen LLP

Fred Springer
Department of Management Services (DMS)

Karen D. Walker
Holland & Knight LLP

Continuing education credit:

- AIA 6.00
- PMI 6.00
- FL ENG 7.0
- ISM 6.00
- FL SCHOOL
- FL Contractors 7.0
- FL CLE 7.00/Ethics 1.50

See inside for details.

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9:00 a.m. - 10:10 a.m.
I. **Recent Changes In State Purchasing Policies**
— *Fred Springer*

10:10 a.m. - 10:25 a.m.
Break

10:25 a.m. - 11:35 a.m.
II. **Public Records And Sunshine Law Issues In Procurements**
— *Karen D. Walker*

- A. Government In The Sunshine Law
 - 1. Procedural Requirements
 - 2. Applicability In Procurements
 - 3. Exemptions Relevant To Procurements
 - 4. Applicability To Private Entities Providing Services To Public Agencies
 - 5. Potential Consequences Of Failing To Comply
- B. Public Records Act
 - 1. General Requirements
 - 2. Exemptions Relevant In Procurements
 - 3. Applicability To Private Entities Providing Services To Public Agencies
 - 4. Potential Consequences Of Failing To Comply

11:35 a.m. - 12:35 p.m.
Lunch (On Your Own)

12:35 p.m. - 1:45 p.m.
III. **Ethics In Lobbying**
— *Eric J. Thorn*

- A. Activity Requiring Registration
- B. Reports And Fines
- C. Regulating Lobbyist Conduct

1:45 p.m. - 2:55 p.m.
IV. **Mechanics Of A Bid Protest**
— *Bradley S. Copenhaver*

- A. Standing Requirements
- B. Accepted Reasons To Protest
- C. Protest Procedures
- D. Available Remedies
- E. Chart Of Protest Timings

2:55 p.m. - 3:10 p.m.
Break

3:10 p.m. - 4:20 p.m.
V. **Litigation Update Of Bid Protests**
— *Joseph M. Goldstein*

- A. Jurisdiction And Laws
- B. Solicitation Improperities
- C. Stay Of Process
- D. Responsiveness
- E. Selection Of Contractor
 - 1. Evaluation
 - 2. Best Value
 - 3. Negotiations
 - a. Process
 - b. Auction Techniques
 - c. Technical Leveling And Transfusion
 - 4. Price And Cost
- F. Responsibility

4:20 p.m. - 4:30 p.m.
VI. **Questions And Answers**
— *Panel*

Lorman Education Services reserves the right to modify the agenda and the faculty when circumstances are beyond our control.

You will receive a professionally prepared manual at this seminar. If you are unable to attend, you may order a CD audio recording and manual. Please see back panel for details.